

# SAMPLE SCOREBOARD

TEAM SCOREBOARD	1/8 - 1/12	1/15 - 1/19	1/22 - 1/26	1/29 - 2/4	Weekly Goal	Monthly Actual	Monthly Goal	Yearly Goal
<b>CONTACTS</b>								
Robyn	15	38	23	15	25	91	100	1200
Melissa	20	36	26	12	25	94	100	1200
Kari	26	22	8	3	25	59	100	1200
Logan	4	6	5	3	5	18	20	240
<b>SOI GROWTH</b>								
Robyn	3	3	2	1	3	9	13	150
Melissa	4	7	7	4	3	22	13	150
Kari	6	1	2	2	2	11	9	100
Logan	2	3	1	2	1	8	4	48
Jessica	4	4	6	6	5	20	20	240
Adrianna	2	2	2	2	5	8	20	
<b>LISTING APPOINTMENTS SET</b>								
Robyn	3	3	4	5	2	15	6	70
Kari	1	1	3	3	2	8	4	43
<b>LISTING APPOINTMENTS HAD</b>								
Robyn	3	3	2	4	2	12	6	70
Kari	0	1	1	3	1	5	4	43
<b>LISTINGS SIGNED</b>								
Robyn	2	3	2	0	2	7	6	63
Kari	0	1	0	1	1	2	4	38
<b>BUYER APPOINTMENTS SET</b>								
Robyn	2	2	6	2	1	12	4	46
Kari	1	3	2	1	2	7	7	75
Logan	4	2	3	2	1	11	4	48
<b>BUYER APPOINTMENTS HAD</b>								
Kari	2	1	2	2	1	7	3	34
Melissa	1	4	2	2	2	9	6	67
Logan	2	2	0	1	1	5	4	48
<b>BUYER AGENCY AGREEMENTS SIGNED</b>								
Melissa	0	4	3	1	1	8	5	50
Kari	1	1	2	2	1	6	3	25
Logan	2	2	0	1	1	5	3	30
<b>CONTRACTS WRITTEN</b>								
Kari	1	2	6	1	1	10	3	28
Melissa	2	3	3	0	1	8	5	56
<b>ONLINE LEAD CONTACTS</b>								
Logan	162	171	147	140	200	620	800	9600
Jessica	60	90	110	160	150	420	600	5400
<b>RECRUITING APPOINTMENTS</b>								
Robyn	3	1	3	0	1	7	4	50

