

PENDING INVENTORY PIPELINE

	Client	B or S	Address	City, Zip	Agent	Source	Price	Open	Close Date	Total GCI	Notes
1	William and Erica Pine	Buyer	1600 Palm Dr.	Exeter 93221	Melissa	Melissa SOI	\$500,000	12/21/18	4/19/18	\$13,500	
2	Luis Guerrero	Buyer	2148 W. Union Ave.	Porterville 93257	Melissa	Website	\$255,000	1/9/18	4/11/18	\$5,558	
3	Chris and Crystal Smith	Buyer	14663 Avenue 344	Visalia 93292	Melissa	Robyn SOI	\$685,000	2/12/18	4/12/18	\$12,813	
4	Carly Heinzen-Woods	Seller	813 W. Reese Ct.	Visalia 93277	Robyn	Robyn PC	\$224,900	2/15/18	4/13/18	\$6,900	Ray Jones (Uncle) 949-555-1243
5	Jennifer De Mascio	Buyer	813 W. Reese Ct.	Visalia 93277	Melissa	Robyn PC	\$350,000	2/15/18	4/13/18	\$6,900	
6	Henry Hash	Seller	644 W. Loyola Ave.	Visalia 93277	Kari/Robyn	Kari Expired	\$249,700	2/22/18	3/23/18	\$6,250	
7	Henrique Guerreiro	Seller	1000 Belmont	Porterville 93257	Robyn	Robyn SOI	\$205,000	2/23/18	4/9/18	\$6,150	
8	Jessica De Mascio	Seller	1025 Princeton Ave.	Visalia 93277	Robyn	Robyn SOI	\$219,900	3/1/18	4/13/18	\$6,810	
9	Gary Garret	Seller	1331 Laura Ct	Visalia 93292	Kari	Kari FARM	\$389,000	3/15/18	5/21/18	\$6,900	Also buying
10	Gary Garret	Buyer	381 S Beverly	Porterville 93257	Kari	Kari FARM	\$310,000	3/21/18	5/1/18	\$5,125	Also listing/selling
11	Florence Ann Webster	Seller	2400 W Midvalley	Visalia 93277	Kari	Kari PC	\$885,500	9/21/18	12/31/19	\$14,000	
12	Daniel Snead	Seller	3145 W Ashland	Visalia 93277	Kari	Open House	\$249,000	9/22/18	12/31/19	\$7,100	
13	Donnie Brandon	Seller	401 N. Powell	Visalia 93291	Robyn	Robyn SOI	\$814,900	3/13/18	12/31/19	\$16,200	
14	Scott and Kirsten Hyder	Buyer	131 W Putnam	Porterville 93257	Kari	Kari PC	\$750,000	3/27/18	5/21/18	\$18,400	
15	Samuel Velasquez	Buyer	893 San Ramon	Visalia 93292	Melissa	Website	\$350,000	3/28/18	4/26/18	\$8,900	Melissa's cousin
16	David & Mel Johnson	Seller	2822 Border Links	Visalia 93291	Robyn	Robyn SOI	\$750,000	2/25/18	4/16/18	\$14,750	
17	Kimmy Berkley	Seller	236 Feemster Ct	Visalia 93277	Robyn	Open House	\$550,000	2/29/18	4/13/18	\$9,550	
18	John & Dani Kale	Buyer	145 Beverly Glen	Visalia 93277	Kari	Website	\$350,000	3/1/18	4/1/18	\$7,525	
19	Mark & Donna Griffel	Seller	856 N. Fairway	Visalia 93291	Robyn	Robyn SOI	\$655,500	3/5/18	4/25/18	\$11,500	
20	Omar & Katie Vaz	Seller	435 Keogh Dr.	Visalia 93291	Robyn	Website	\$450,000	2/15/18	4/6/18	\$7,000	
21	Katherine Florentine	Buyer	231 Park Place	Porterville 93257	Kari	Kari SOI	\$350,000	3/13/18	5/12/18	\$6,250	
21	Larry Burke	Buyer	259 Hyde Way	Tulare 93234	Melissa	Melissa SOI	\$250,000	3/18/18	5/2/18	\$6,800	Tenant's occupying property
22	Larry Burke	Buyer	1342 Ames Ct.	Exeter 93221	Melissa	Melissa SOI	\$259,000	3/26/18	5/14/18	\$7,450	

