

Client Name: Insert Client Name here

## YEAR-TO-DATE NUMBERS

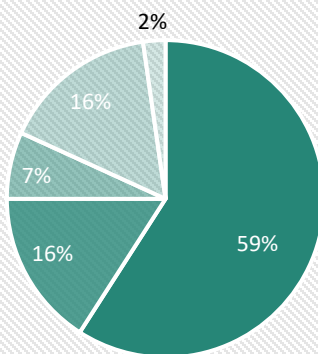
Closed Units	42
Closed Volume	\$10,072,334
Closed GCI	\$312,536
Pending GCI	\$63,820
Pending Volume	\$2,099,000
Active Listings	5

## BUYER / SELLER RATIO

Percent of Buyers	40%
Percent of Sellers	60%

## CLOSED LEAD SOURCES

Sphere of Influence (SOI)	24
Expired Listings	7
Agent Referrals	3
Online	7
Open House/Sign/ Office	1



## CLOSED LEAD SOURCES

- Sphere of Influence (SOI)
- Expired Listings
- Agent Referrals
- Online
- Open House/Sign/ Office