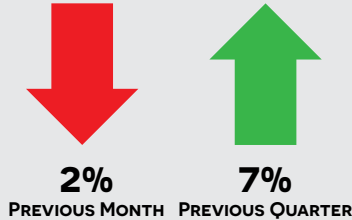


ORGANIZATIONAL DASHBOARD

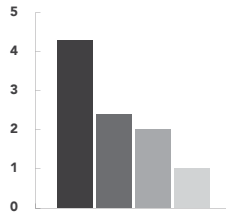
87%
Annual Viral
Goal Achieved



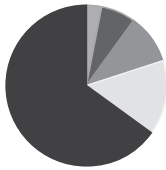
4 KEY ACCOUNTABILITY QUESTIONS

- How do you think you did?
- What got in the way?
- What do you need to do differently next time?
- Is there any way we can help?

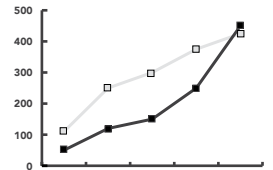
RBI: 97%
Add 10 Recruits Each Month



99
Outbound Calls
per person



Book
500 Donors
for Fundraising Dinner
By Nov. 1



ABI: Daily Contacts (Goal = 5)

Anne	3	3	5	5	4
Bob	3	2	2	4	5
Sam	3	4	4	5	2
Dave	5	6	4	3	3

75%
↓ 1% PREVIOUS WEEK
↑ 4% PREVIOUS MONTH

ABI: Appointments Set (Goal = 10)

Anne	2	0	1	1	2
Bob	1	1	3	4	0
Sam	2	2	3	1	1
Dave	0	2	2	4	4

90%
↓ 2% PREVIOUS WEEK
↑ 6% PREVIOUS MONTH