ICENHOWER
COACHING & CONSULTING

ICC Year-to-Date **Check-Up Form**

Client Name: Insert Client Name here

YEAR-TO-DATE NUMBERS

Closed Units	42
Closed Volume	$10,072,334
Closed GCI	$312,536
Pending GCI	$63,820
Pending Volume	$2,099,000
Active Listings	5

BUYER / SELLER RATIO

Percent of Buyers	40%
Percent of Sellers	60%

CLOSED LEAD SOURCES

Sphere of Influence (SOI)	24
Expired Listings	7
Agent Referrals	3
Online	7
Open House/Sign/ Office	1

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